

**MORGAN:MORGAN**  
**BUSINESS TRIAL GROUP**  
— *Contingency-Fee Litigation* —

# THE CONTINGENCY-FEE CONSTRUCTION ATTORNEYS

Driven by Results, Not Billable Hours



# THE BUSINESS TRIAL GROUP, AN ELITE TRIAL LAW FIRM

In 2009, Morgan and Morgan established the Business Trial Group with a simple, yet novel objective - provide clients with first-rate business and construction litigation attorneys on a contingency-fee basis.

By combining the resources of a preeminent trial law firm with the expertise of career construction lawyers, we have built a reputation for getting results by aggressively fighting for our clients.

## ABOUT MORGAN & MORGAN

- 500 attorneys in 15 states
- More than 50 offices, including 25 in Florida
- The largest contingency-fee firm in the country
- Recovered more than \$5 billion for our clients
- "America's Elite Trial Lawyers" by The National Law Journal
- "Florida Powerhouse" Law Firm by Law360
- Founded in 1988



## A TRACK RECORD OF SUCCESS IN COMMUNITY ASSOCIATION CONSTRUCTION LAWSUITS

Our experienced construction attorneys have a proven track record of winning a variety of construction disputes, through both settlement and trial. A few of our recent recoveries include:

**\$2+ MILLION**

recovery in construction defect litigation for a commercial/condo project.

**\$7.3 MILLION**

final judgment on behalf of a community association for construction defects.

**\$1.5 MILLION**

recovery for design and engineering malpractice for a commercial/condo project.



# MEET THE LEADERS OF OUR CONSTRUCTION TEAM



## **PAUL L. SANGIOVANNI**

Paul SanGiovanni has more than 30 years of experience in complex trial practice, including construction and commercial litigation claims.

Mr. SanGiovanni leads the Business Trial Group's Central Florida construction practice. His construction experience includes the representation of community associations, owners, and contractors on defect and contract claims, including large commercial projects, multi-family high-rise developments, entertainment venues, and public projects. He has successfully litigated numerous high-profile and complex claims, such as the Orange County Courthouse, the Orlando International Airport, the Miami International Airport, the Florida Southern District Federal Courthouse, and Universal and Walt Disney World Theme Parks.

Mr. SanGiovanni has served as the President of the Orange County Bar Association and a member of the Florida Bar Board of Governors. His professional experience and public service have uniquely prepared him to provide clients with an honest analysis of their case, direct advice throughout the litigation process, and proven skill in the courtroom.



## **ROGER C. BROWN**

Roger Brown is Board Certified in construction law by the Florida Bar – an honor reserved for lawyers recognized as “experts” in all aspects of construction law and a distinction bestowed on less than 1% of Florida Bar members.

Mr. Brown manages the Business Trial Group's construction practice in South Florida. His career has been dedicated to representing community associations, owners, contractors, subcontractors, suppliers, and design professionals in all types of construction disputes, which he does on a contingency-fee basis. He regularly handles claims involving construction defects, nonpayment, schedule delays, payment and performance bonds, lien foreclosures, designer malpractice, and other contract matters.

Mr. Brown's ultimate goal is to use his experience and resources to maximize the recovery in each client's case.

# PRO-TIP FROM OUR CONSTRUCTION ATTORNEYS:

## ENGAGE LEGAL COUNSEL EARLY AND BEFORE YOU HAVE AN ENGINEER PERFORM AN INSPECTION AND WRITE A REPORT.

It can be a mistake for Association Boards to hire their own consultants and engineers to investigate construction issues or prepare a report, before hiring an attorney. Some engineers are better than others at investigating and evaluating construction defects. A poorly researched report can create serious challenges to your construction case. Hire an attorney before you engage a consultant so that your attorney can assist you in the selection of the engineer proficient in your type of construction defect case.

## 6 REASONS TO HIRE THE BUSINESS TRIAL GROUP

- 1. We win.** We have recovered millions of dollars for associations and owners in all types of construction disputes. You can feel confident that you are working with a firm whose practice and reputation were built on results.
- 2. We try cases.** Our attorneys have proven courtroom experience with substantial construction cases. To maximize the value of your case, you want attorneys who are experienced and confident "in the arena."
- 3. No hourly fees required.** We provide clients with the option to have no retainers, no monthly bills, and most importantly, no contentious litigation assessments.
- 4. A wealth of resources.** As part of a firm with more than 500 attorneys, the Business Trial Group has the resources to take on complex cases and well-funded adversaries.
- 5. Experienced attorneys.** Our team includes specialists that are Board Certified in Construction Law – an honor bestowed upon less than 1% of Florida attorneys.
- 6. Free consultation.** If you or your association are dealing with a construction dispute, we provide free consultations with no obligation.



**BusinessTrialGroup.com | BTG@ForThePeople.com | 800.816.1031**

OFFICES: ATLANTA | FT. LAUDERDALE | FT. MYERS | JACKSONVILLE | MIAMI | ORLANDO | TAMPA | WEST PALM BEACH